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Blind Children's
Learning Center

Destination → Independence



ANNUAL REPORT

July 1, 2017 - June 30, 2018

MESSAGE AND HIGHLIGHTS

We thank the many community partners, supporters, and volunteers who make it possible to provide the vital services that allow our students to succeed every day. At Blind Children's Learning Center (BCLC), we have a deep belief in the ability of children to adapt and overcome obstacles presented by visual impairments.

The past year provided new opportunities to become stronger as an organization and meet the evolving needs of children and families. **BCLC served an all-time high of 230 children with visual impairments**, including early intervention for 89 babies through the Global Infant Development program. Infant Specialists helped children overcome early challenges to reach key milestones. Families received education and counseling to adjust to their child's diagnosis and establish a more hopeful path forward.

Our inclusive preschool served both non-sighted and sighted children, creating an ideal model for learning and social development. As one parent said, *"Being in an integrated classroom has normalized any differences that exist between kids with special needs and those who are developing typically."*

Once children receive a strong foundation and mainstream to the public school system, their vision needs are still served. BCLC's Youth Outreach promoted academic success and self-sufficiency by working with children through 12th grade to support educational goals, teach Braille and literacy skills, and provide mobility instruction.

Major gifts, along with an increase in donations from both institutions and individuals, fueled our ability to provide positive, life-changing services. We are proud to report that the Center achieved Charity Navigator's coveted 4-star rating for factors including financial health, accountability and program growth.

We hosted the inaugural Vision Beyond Sight, a dining in the dark experience in February 2018. There, blind author and motivational speaker Jake Olson captured the importance of valuing every child beyond their visual impairment: **"I may not have sight, but I have vision."**

Again, we thank the many individuals and groups who go above and beyond to help children thrive. Together, we will continue giving children a 'vision' far beyond what their eyes can see.

100%

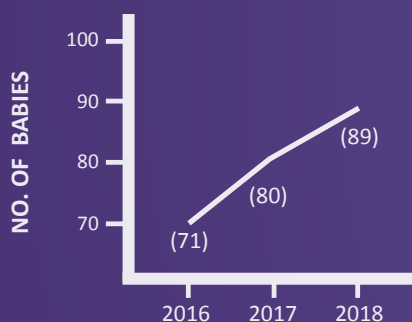
of surveyed parents felt the quality of services met their child's needs



2,126 SESSIONS

of one-on-one instruction improved academic outcomes for

75 K-12 STUDENTS



89 BABIES

received critical early intervention services



Our Mission: to prepare children with visual impairments for a life of independence through early intervention, education, and family support.



"My child has made significant progress this year due to the efforts of teachers, assistants, and therapists working together."
- Parent of a Child with Visual Impairment

17,884

HOURS OF VOLUNTEER SERVICE

401
WHITE CANE TRAINING SESSIONS




> 2,000 HOURS DIRECT FAMILY COUNSELING

The number of children with visual impairments served
230
throughout core programs

Statement of Financial Position

For the Year Ended June 30, 2018

ASSETS

Current Assets	\$2,126,676
Property and Equipment	\$800,773
Total Assets	\$2,594,899

LIABILITIES

Current Liabilities	\$231,153
Total Net Assets	\$2,363,746

TOTAL LIABILITIES AND NET ASSETS

\$2,594,899

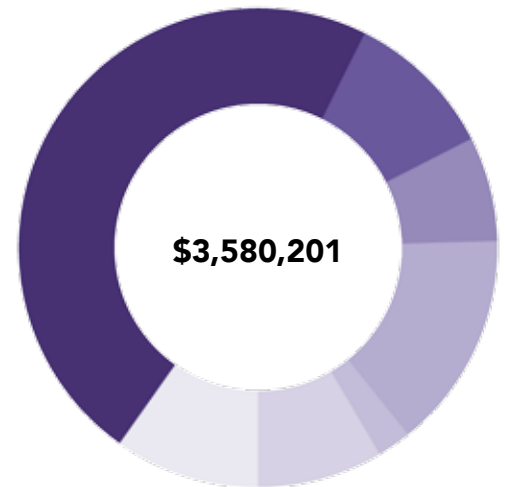
STATEMENT OF ACTIVITIES

Program Fees	\$1,706,126
Special Events	\$365,829
Legacies and Bequests	\$250,000
Foundations / Grants	\$523,735
Corporations	\$83,479
Individual Donors	\$303,266
Investments / Other	\$347,766
Total Support, Revenues & Gains	\$3,580,201

Total Program Expenses	\$2,683,302
Administrative Expenses	\$181,127
Fundraising Expenses	\$301,096
Total Operating Expenses	\$3,165,525

Change in Net Assets	\$414,676
Net Assets at Beginning of the Year	\$1,949,070
Net Assets at End of Year	\$2,363,746

REVENUE



- Program Fees (48%)
- Special Events (10%)
- Legacies and Bequests (7%)
- Foundations (14%)
- Corporations (2%)
- Individual Donors (8%)
- Investments / Other (9%)

EXPENSES



- Program Services (85%)
- Administrative (6%)
- Fundraising (9%)



THANK YOU!

Donor List for total gifts between July 1, 2017 and June 30, 2018

\$100,000+

David R. Clare & Margaret C. Clare Foundation
Rita J. Marchetti Rev. Liv. Trust

\$50,000 - \$99,999

The Dhont Family Foundation
Nadine and Robert Hall
The Karl Kirchgessner Foundation

\$25,000 - \$49,999

Blanche and George Jones Fund
George Hoag Family Foundation
Warren Hayford, Sr.
William Hulings
Jeri and Ted Konopisos
Kramer Family Foundation
Rita and Dean Marchetti
McBeth Foundation
The Nancy E. and William S. Thompson Family
Fund

\$10,000 - \$24,999

Anonymous
Barbara Alvarado
Boeing Employees Community Fund
The Bruce Ford Bundy and Anne Smith Bundy
Foundation
Carl E. Wynn Foundation
Crean Foundation
Donald L. Schoellerman Foundation
Frank D'Orsi
The Ernest G. Herman Foundation
Johnson & Johnson Vision
Charles Pell
Jerry Rapport
Donald Studt, M.D.
The Sunshine Foundation
Jeanette and Frank Villalobos
Wallace Air Cargo Group
Wayne and Jo Ann Moore Charitable
Foundation

\$5,000 - \$9,999

Anonymous
Amigos de los Niños
Coury & Buehler Physical Therapy, Inc.
Experian
Fluor Foundation
Mary and Jeff Hipshman
Josephine Herbert Gleis Foundation
Letner Roofing
Mardek Enterprises, Inc.
Mark Chapin Johnson Foundation
Dorthea Melroe
Microsoft Corporation
Mitsubishi Electric America Foundation
MK Electric, Inc.
Morgan Stanley Foundation
Pacific Coast Commercial
Pacific Life Foundation
Elizabeth and Richard Steele Fund
Rite Aid Foundation



\$5,000 - \$9,999 (continued)

L. R. Runyon
Linda E. Taylor
The Leberz Family Foundation
Trinity United Presbyterian Church
UPS Foundation
Steven Watts
Wells Fargo Foundation
Whitecross Foundation
William Gillespie Foundation

\$2,500 - \$4,999

Anonymous
Newport-South Coast Delta Gamma Alumnae
Anaheim Lions Club
Evangeline and Michael Andersen
Andrei Olenicoff Memorial Foundation
AvalonBay Communities, Inc.
BJ's Restaurants Foundation Inc
Peggy and Jim Blaising
Marnell and Paul Blason
Lynne and Gino Bruno
The Capital Group Companies Charitable
Foundation
Cecile Stephens Foundation
CommerceWest Bank
Gloria and Leonard Cormier
Cathy and Fred Crook
Michelle and Timonthy Dean
Delta Gamma Foundation
Edison International
Everett-Callahan Insurance Agency, Inc.
First Choice Bank
Global Finance Group
Hanmi Bank
Jaimie and Darren Haver
Chuck Housman
Johnson and Johnson Matching Gift Program
Alice and Anthony Kalomas
Linda I. Smith Foundation
Asha and Ashish Mehta, M.D.
Rose and Gene Mergelmeyer
Modern Woodmen Fraternal Financial
National Charity League—Monarch Beach Chapter
National Charity League — Orange Villa Park
Chapter



Oasis Medical Inc.
Mary and Mike Pashley
PIMCO Foundation
Stephan Plotzker
Chris Rufer
Jennifer and Ronald Simpson
Laura and John Sorich
South Orange County Delta Gamma
Danielle and Christian Teague
The Roosters Foundation
Chun and Yeou Tsai
Tustin Auto Center
Marian and Dennis Urschel

\$1,000 - \$2,499

Anonymous (4)
Alas Cargo
Allstate Giving Campaign
Julie and Mike Alvarado
Arcadia Lions Club Foundation
Atlantis Eyecare
Kathleen and Christian Barnes
Jill and John Baxter
Phyllis and Charles Bell
Reagan and Maxx Blason

\$1,000 - \$2,499 (continued)

Laura and Ed Blatchford
Boeing Employee Individual Giving Program
Michelle and Frank Bowles
Theresa Busby
Brad Campbell
Dylan Cheng
Chevron Corporation
Combined Federal Campaign
Dan Cornwell
Beverly and Russell Cox
Becky and Randolph Cripe
Raquel and Craig Dawson
Debra and Lionel D'Luna
Patrick Draper
John Edwards
Farmer's Insurance - Alex Manzo Agency
Frances and Edward Frankel
Fred Siegel Foundation
Tom Frinzi
Janice and Craig Furness
Garden Grove Host Lions Club
Globe Architectural & Metal
Huntington Beach Host Lions Club
JD Miller Construction Inc DBA M&M Framing
Kelemen Company
Barbara and Kenneth J Kelly
Nick Konopisos
Stephanie Konopisos
William Kroener
La Habra Host Lions Club
Law Offices of Hiepler & Hiepler
Yvonne Law
Kim and Tom Liljegen
Louise Merage Family Foundation
Abigail Lovell
Phyllis and Michael Martin
Pat and Dave Morehead
MUFG Union Bank, N.A.
Gunjan Nanda
Newport Beach Association of Realtors
Orange Lions Club
Joan Parker
Nicole Thies
Brij Patel
Kathleen and Jack Patrona
The Peter and Mary Muth Foundation
Piemonte Foundation

PlastiColor Molded Products, Inc.
Sandy Quinn
Rani, Malli and Lalitha Varanasi Fund
Roger Rossier
Joel Rothman
Jane and Ron Rothschild
Roy E. Crummer Foundation
Matt Rutledge
Yasamin Salavatian
Shannon and Alex Salottolo
San Diego Ruff Ryders
James Scheidler
Terri and Michael Steponovich, Jr.
Christine Sun
John Sun
Sharon and Dan Sweet
Thin Film Devices
Nancy and William Thompson, Jr.
Judith and David Threshie
Mary Tolar
Tommy Le State Farm Insurance Agency
Tustin Community Bank
Tustin Host Lions Club
Angelina and Charles Valverde
Kathy and Gary Veeh
Laura and Gregory Vickery-Petersen
Wonderful Giving





PROGRAMS

Global Infant Development Birth to Age 3

Global Infant Development provides critical early intervention services for infants and toddlers with visual impairments. 80% of what a child learns from their environment comes from vision. Early intervention is crucial to help children overcome obstacles and delays caused by a visual impairment. Babies receive vision stimulation, early exposure to adaptive technology, and physical, occupational, and speech therapies to meet critical milestones and establish the first building blocks of independence. Parents learn how vision loss can affect healthy development and how to help their children learn, grow and gain independence. To enhance coping skills and address possible issues with grief, parents are offered counseling through a Marriage and Family Therapist from BCLC.

Bright Visions Early Childhood Center Six months to Second Grade

Bright Visions Early Childhood Center gives children the developmental and academic foundation they need for school readiness. Bright Visions Early Childhood Center is Blind Children's Learning Center's on-site inclusive preschool program for students ages six months through second grade. The multi-sensory and adaptive curriculum meets state standards while providing specialized training in sensory development, utilization of low vision, and adaptive skills. Early Braille and mobility training build a strong foundation for future success by giving children confidence to move through the world independently. A highly inclusive environment allows children with visual impairments to learn and play alongside children with sight.

Youth Outreach Preschool to Age 22

Preschool through high school students who have mainstreamed into the public school system receive specialized training to ensure success during their school age years. Credentialed Teachers of the Visually Impaired (TVIs) travel to public school classrooms throughout Orange County to provide instruction in Braille or low vision modalities, and adaptive technology training. TVIs collaborate with public school teachers to ensure that lesson plans are appropriately adapted to the individual needs of children who are blind and visually impaired. Orientation & Mobility training becomes more advanced over time so that children can navigate more of the world independently. This results in increased confidence and independence in school, at home and in the community.